

We encourage all members of the fire sprinkler industry to send us news, opinions, reactions, letters, company profiles, and feature and technical articles. Our readers would like to see more **Design** articles, **Installation reports**, and **Profiles** on small companies. *FPC* is for you and about you. Following are some writer's guidelines to help you actively participate in, and keep your name before, the fire sprinkler industry. *FPC* readers are those who specify and purchase products and services!

## 12 WAYS TO GET FREE ADVERTISING!

1. **PEOPLE NEWS:** Send us news items about your activities in the fire sprinkler industry.
2. **COMPANY NEWS:** Send us news about fire sprinkler companies.
3. **REACTION:** Mail in your responses to *FPC* articles.
4. **OTHER VOICES:** An open forum for your view on any subject in the industry.
5. **LETTERS:** Write a signed letter to the editor.
6. **CALENDAR:** Submit information and dates for industry activities.
7. **WATCHDOG:** Inform us of actions taken to correct misleading news reports or media events.
8. **NEW PRODUCTS:** Introduce new products for use by fire sprinkler contractors.
9. **LITERATURE:** Send us brochures and flyers of interest to industry affiliates.
10. **NEW LISTINGS & APPROVALS:** Concerning products used in the industry.
11. **SPRINKLER INDUSTRY DIRECTORY:** Take advantage of free products/services listings.
12. **FEATURE ARTICLES:** Send an article with photos of an installation, a company profile, or a technical report.

## WRITER'S GUIDELINES

How to prepare an article or news release for *FPC*:

Please e-mail articles to: [info@fpcmag.com](mailto:info@fpcmag.com).

Articles should be text (Word doc) only. Send high-resolution (300 dpi) graphics and photos as separate attachments.

## CONTENT

**TITLE.** Be brief, six words or less.

**SUB-TITLE.** Optional, but helpful if your title can't say enough about the subject.

**BY-LINE.** Author's name.

**ABOUT THE AUTHOR.** A brief statement about the author, author's title, and company. Include address, phone number, and a photograph, if possible.

## BODY COPY

**NEWS RELEASES.** Brief, 200 words or less. Give facts and omit sales pitches. Answer the basic Who, What, When, Where, and Why questions with concrete, to-the-point sentences. End with company name, address and phone numbers, and contact name. Photo and caption submissions are encouraged.

**FEATURE ARTICLES.** Up to 600-800 words. Note: shorter articles are the most effective. Follow news release guidelines, but expand on and support the facts. Give opinions, but distinguish them clearly from facts. Write as you would speak to a colleague, in a clear, concise, and concrete manner. Give facts and omit sales pitches. Quotes from contractors are always good.

Articles and releases should be text (Word doc) only. Send high-resolution (300 dpi) graphics and photos as separate attachments.